Company.info for Salesforce App.

Business data **automatically complete** and up-to-date.

Do you waste a lot of time adding customer data in Salesforce? Do you regularly find that your business data in Salesforce is incomplete, outdated, or has even been duplicated? The Company.info for Salesforce App verifies, enriches, and updates Salesforce data automatically. It saves time and you are assured of correct and complete customer data.

✓ **Correct company information, guaranteed**
Automatically verify and enrich customer data based on the right information, and keep it updated.

✓ **Flexible and fitted to your data needs**
Choose the module that suits you best: Dutch Business in the Netherlands, global International Business, or the module to boost your Sales.

✓ **Optimise your sales process**
Find look-a-likes of your best customers. Know exactly who you're doing business with, and easily prepare for customer meetings.

The Company.info for Salesforce App was developed by:

Appsolutely joins

valtech_

Smart data in your own system.

The Company.info for Salesforce App is made up of a number of APIs, allowing you to effortlessly enrich customer data with the desired company information. Decide which components you need to successfully conduct business with and choose the module that meets your requirements.

✔ **Dutch company details**
Enter a company name and the account will automatically be enriched with the company's data, including Chamber of Commerce registration number, address, sector, number of employees, and legal form.

✔ **Addresses**
Make adding addresses easier. Simply enter some key data, and addresses are automatically enriched and verified.

✔ **International Addresses**
Update and enrich address details of international companies in more than 200 other countries automatically.

✔ **Update service**
Keeping Dutch company details updated is simple. Decide which criteria need to be kept up-to-date in Salesforce, and update your customer data automatically.

✔ **VAT Number**
Automatically add your customers' VAT number to their Salesforce customer profile.

✔ **Deeplink Company.info**
View up-to-date, high-quality, in-depth company information and see the latest business news about all of your customers through a deep link to Company.info.

✔ **Lead generator**
Import new B2B leads based on relevant attributes (sector, region, FTEs). Leads will only be imported if they are not already known in your Salesforce environment.

✔ **Look-a-likes**
Find the best leads based on the characteristics of your best converting customers.

✔ **Credit information**
Check extensive company credit information and their average payment term. This information is available for companies in the Netherlands, Germany, Belgium, France, the United Kingdom, Ireland, Luxembourg, Norway, Sweden and Denmark.

✔ **Real-time extracts**
Retrieve real-time extracts about your customer or prospect in your own Salesforce environment.

✔ **Directors and management**
Easily add the ultimate stakeholders and decision-makers of an organisation to its customer profile in your Salesforce.

✔ **UBO-check**
Find the UBO by using the most current or historical data and find out who is authorized to sign.

✔ **Compliance check & monitoring**
Simply check whether the UBO appears on PEP and sanction lists or has been mentioned in the media. And facilitate the monitoring of high-risk customers.

COMPANY.INFO
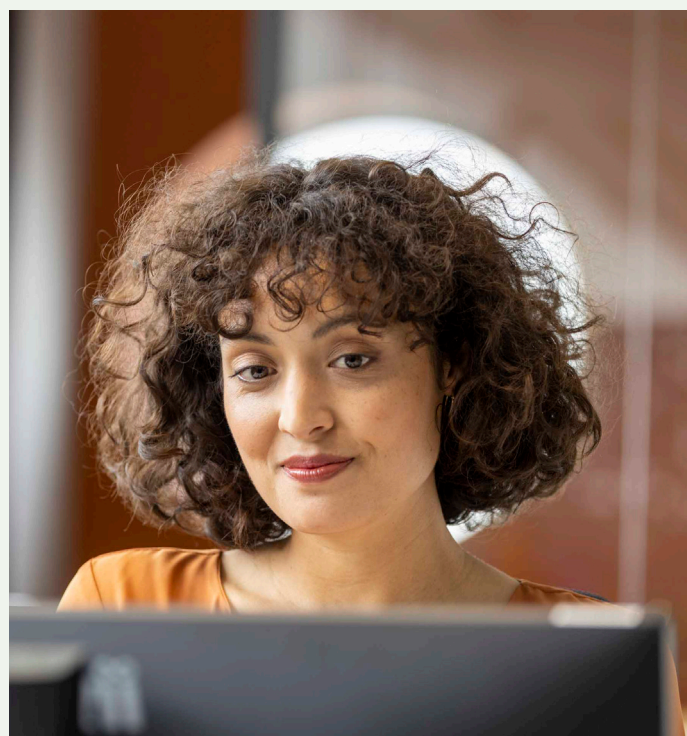
Choose the module that suits you best.

Business Data	Sales	Risk and Compliance
Automatically update and complement details of Dutch and international companies.	Quickly find new prospects and prepare detailed sales pitches.	Discover business risks at an early stage and comply with financial laws and regulations.

DUTCH

Business Data
- ✔ Dutch company details
- ✔ VAT number
- ✔ Update service
- ✔ Deeplink Company.info

Sales
- ✔ Business Data App
- **+**
- ✔ Directors and management
- ✔ Lead generator
- ✔ Look-a-likes
- ✔ Credit information

Risk and Compliance
- ✔ Business Data App
- **+**
- ✔ Directors and management
- ✔ Real-time company extracts
- ✔ Credit information
- ✔ UBO-check
- ✔ Compliance check & monitoring

INTERNATIONAL

Business Data
- ✔ (International) addresses
- ✔ Belgian business data

Sales
- ✔ (International) addresses
- ✔ European VAT numbers
- ✔ European credit information
- ✔ Belgian business data

Risk and Compliance
- ✔ UBO-check
- ✔ Compliance check & monitoring
- ✔ (International) addresses
- ✔ European VAT number
- ✔ European credit information
- ✔ Belgian business data

Try for free

Visit **www.companyinfo.nl/salesforce** and discover the Company.info for Salesforce App for **free**.

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