


# Company.info for Salesforce App.

Business data **automatically complete** and up-to-date.



Do you waste a lot of time adding customer data in Salesforce? Do you regularly find that your business data in Salesforce is incomplete, outdated, or has even been duplicated? The Company.info for Salesforce App verifies, enriches, and updates Salesforce data automatically. It saves time and you are assured of correct and complete customer data.

| Account: FD Mediagroep B.V. ▾   |  |                        |                                     |
|---|--|------------------------|-------------------------------------|
| Details   | Related                                    | Business Data          | International Address               |
|  <a href="#">Search Again</a> |  |                        |                                     |
| Information   |  |                        |                                     |
| Legal Name  | FD Mediagroep B.V.                         | Organisation Code      | Business                            |
| Registration Number @   | 33292629                                   | Registration Country @ | The Netherlands                     |
| Establishment Number  | 000007258852                               | Main Establishment     | <input checked="" type="checkbox"/> |
| Legal Form  | Besloten Vennootschap met gewone structuur | Legal Form Code        | 41                                  |
| Chamber of Commerce office  | Amsterdam                                  | Chamber Number         | 34                                  |
| VAT Number  | NL806092701801                             | No VAT Number Known    | <input type="checkbox"/>            |
| Status  | Non Mailing                                | KICM Number            | 806092701                           |
| Trade Information   |  |                        |                                     |
| Trade Name Full   | FD Mediagroep B.V.                         | Trade Name             | FD Mediagroep B.V.                  |
| Trade Names   | FD Mediagroep B.V.                         |                        |                                     |

| Creditsafe Company Report 00000048       |                                     |                                    |                                     |
|--|-------------------------------------|------------------------------------|-------------------------------------|
| Credit Score                             |                                     |                                    |                                     |
| Current Credit Rating Limit              | 2300000                             | Previous Credit Rating Limit       | 2300000                             |
| Current Credit Rating Value              | A                                   | Previous Credit Rating Value       | A                                   |
| Current Credit Rating Description        | Very Low Risk                       | Previous Credit Rating Description | Very Low Risk                       |
| Current Provider Value                   | 75                                  | Previous Provider Value            | 84                                  |
| Current Provider Description             | Lowest chance of financial calamity | Previous Provider Description      | Lowest chance of financial calamity |
| Minimal Current Provider Value           | 0                                   | Previous Provider Minimal Value    |                                     |
| Maximum Current Provider Value           | 100                                 | Previous Provider Maximum Value    |                                     |
| Additional Information NL                |                                     |                                    |                                     |
| Suspension Of Payments Mora              | No                                  | Industry Average Credit Rating     |                                     |
| Payment Expectation Days                 |                                     | Industry Average Credit Limit      |                                     |
| Day Sales Outstanding                    |                                     | Payment Expectation Days Lower     | 22                                  |
| Industry Average Payment Expectation Day | 60,00                               | Payment Expectation Days Median    | 43                                  |
| Industry Average Day Sales Outstanding   | 47,00                               | Payment Expectation Days Upper     | 62                                  |
| Date Of Legal Form                       |                                     | Day Sales Outstanding Lower        | 12,69                               |

- ✓ **Correct company information, guaranteed**  
Automatically verify and enrich customer data based on the right information, and keep it updated.
- ✓ **Flexible and fitted to your data needs**  
Choose the module that suits you best: Dutch Business in the Netherlands, global International Business, or the module to boost your Sales.
- ✓ **Optimise your sales process**  
Find look-a-likes of your best customers. Know exactly who you're doing business with, and easily prepare for customer meetings.

The Company.info for Salesforce App was developed by:

**App**solutely joins  
**val**tech.

# Smart data in your own system.

The Company.info for Salesforce App is made up of a number of APIs, allowing you to effortlessly enrich customer data with the desired company information. Decide which components you need to successfully conduct business with and choose the module that meets your requirements.

## ✓ Dutch company details

Enter a company name and the account will automatically be enriched with the company's data, including Chamber of Commerce registration number, address, sector, number of employees, and legal form.

## ✓ Addresses

Make adding addresses easier. Simply enter some key data, and addresses are automatically enriched and verified.

## ✓ International Addresses

Update and enrich address details of international companies in more than 200 other countries automatically.

## ✓ Update service

Keeping Dutch company details updated is simple. Decide which criteria need to be kept up-to-date in Salesforce, and update your customer data automatically.

## ✓ VAT Number

Automatically add your customers' VAT number to their Salesforce customer profile.

## ✓ Deeplink Company.info

View up-to-date, high-quality, in-depth company information and see the latest business news about all of your customers through a deep link to Company.info.

## ✓ Lead generator

Import new B2B leads based on relevant attributes (sector, region, FTEs). Leads will only be imported if they are not already known in your Salesforce environment.

## ✓ Look-a-likes

Find the best leads based on the characteristics of your best converting customers.

## ✓ Credit information

Check extensive company credit information and their average payment term. This information is available for companies in the Netherlands, Germany, Belgium, France, the United Kingdom, Ireland, Luxembourg, Norway, Sweden and Denmark.

## ✓ Real-time extracts

Retrieve real-time extracts about your customer or prospect in your own Salesforce environment.

## ✓ Directors and management

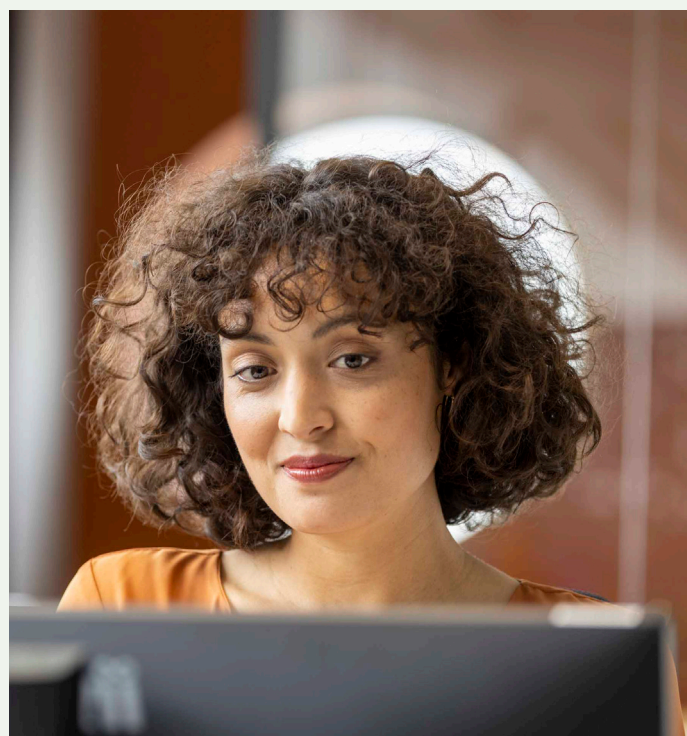
Easily add the ultimate stakeholders and decision-makers of an organisation to its customer profile in your Salesforce.

## ✓ UBO-check

Find the UBO by using the most current or historical data and find out who is authorized to sign.

## ✓ Compliance check & monitoring

Simply check whether the UBO appears on PEP and sanction lists or has been mentioned in the media. And facilitate the monitoring of high-risk customers.



# Choose the module that suits you best.

|                      | Business Data  | Sales  | Risk and Compliance  |
|----------------------|--|--|--|
|                      | Automatically update and complement details of Dutch and international companies.  | Quickly find new prospects and prepare detailed sales pitches.   | Discover business risks at an early stage and comply with financial laws and regulations.  |
| <b>DUTCH</b>         | <ul style="list-style-type: none"> <li>✓ Dutch company details</li> <li>✓ VAT number</li> <li>✓ Update service</li> <li>✓ Deeplink Company.info</li> </ul> | <ul style="list-style-type: none"> <li>✓ Business Data App</li> <li>+</li> <li>✓ Directors and management</li> <li>✓ Lead generator</li> <li>✓ Look-a-likes</li> <li>✓ Credit information</li> </ul> | <ul style="list-style-type: none"> <li>✓ Business Data App</li> <li>+</li> <li>✓ Directors and management</li> <li>✓ Real-time company extracts</li> <li>✓ Credit information</li> <li>✓ UBO-check</li> <li>✓ Compliance check &amp; monitoring</li> </ul> |
| <b>INTERNATIONAL</b> | <ul style="list-style-type: none"> <li>✓ (International) addresses</li> <li>✓ Belgian business data</li> </ul>   | <ul style="list-style-type: none"> <li>✓ (International) addresses</li> <li>✓ European VAT numbers</li> <li>✓ European credit information</li> <li>✓ Belgian business data</li> </ul>                | <ul style="list-style-type: none"> <li>✓ UBO-check</li> <li>✓ Compliance check &amp; monitoring</li> <li>✓ (International) addresses</li> <li>✓ European VAT number</li> <li>✓ European credit information</li> <li>✓ Belgian business data</li> </ul>     |

## Try for free

Visit [www.companyinfo.nl/salesforce](http://www.companyinfo.nl/salesforce) and discover the Company.info for Salesforce App for **free**.

